

Jamie Flinchbaugh

Corporate Board Service

Robinson Fans, Zelienople, PA
Board of Directors

2014-Present

- Engaged in strategy development and execution, with a particular focus on transformation into a value stream-driven organization.
- Actively engaged in an overall organizational strategy to enable an executive transition to the next generation of family leadership.
- Established a Finance Committee, and established and chairs a Cyber-security Committee.
- Founded in 1892, Robinson Fans is a global, private, family-owned mid-cap business which manufactures custom-engineered industrial fans.

York Container, York, PA
Board of Directors

2016-2017

- Provided expertise in strategic and operational foundations for growth.
- Helped guide through a successful strategic sale of the company.
- Before its sale, York Container was a private, family-owned mid-cap business serving the corrugated packaging needs of customers in the Mid-Atlantic region since 1954.

Orion Fleet Intelligence, Conshohocken, PA
Board of Directors

2013-2014

- Supported fundraising, team-building, strategy, and market development.
- Oversaw a CEO transition and establishment of a new strategy.
- Orion Fleet Intelligence provides GPS-derived Business Intelligence software and services to companies whose fleet operations and logistics are a significant part of their operation.

S&S Cycle, Viola, WI

2008-2013

Board of Directors, Compensation Chair, Restructuring Chair, Audit Committee

- Oversaw two CEO transitions (one transitional CEO, one permanent hire) as Chair of Compensation Committee.
- Co-led a restructuring process, including hiring a restructuring firm, restructuring debt including a bank transition, and reducing the footprint of the company.
- Tenure included a return to profitability and a solid clearance of all bank covenant hurdles.
- S&S Cycle, Inc. has been in the V-twin high performance engine parts business for over 50 years, specializing in motorcycle parts like high performance kits for Harley-Davidson and more recently, Polaris-Victory.

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Non-Profit Board Service

Pennsylvania Rush Soccer Club, Doylestown, PA
Executive Board Member and Treasurer

2017-2019

- Part of the largest youth soccer club in the world. Pennsylvania club includes programs at all age levels with over 600 kids engaged and over \$1M in annual spend.
- Increased profits by almost 400% and reserve funds by 250%.
- Restructured the club to quadruple full-time staff.
- Revamped by-laws and board composition.
- Created scholarship fund and committee, and investment committee.

Pawley Lean Institute, Oakland University, Rochester, MI
Chairman, Board of Advisors

2002-2010

Work Experience

JFlinch, Riegelsville, PA
Founder

2017-Present

- Helps teams accelerate their journey by solving their most challenging problems
- Provides resources, education, and tools needed to make lean leaders successful
- Considered a global thought-leader in lean transformation

Qorvo, Greensboro, NC
Corporate Vice President of Qorvo's Lean Journey (part-time)

2017-2019

- Established a common Qorvo-specific culture based on lean behaviors across an 8,000+ person global organization
- Coached the CEO, executive team, and other key leaders on their roles and actions in lean transformation
- Established the Lean Leader Development executive development program
- Improved the culture, processes, and capabilities which enabled strong operational performance and over 70% stock price increase.

Lean Learning Center, Novi, MI
Co-founder and Partner

2001-2015

- Established a premier lean consulting and education company, with an international footprint and industry-leading margins.
- Built a strong client portfolio with very high loyalty, including: Amazon, BMW, Crayola, Fidelity Investments, Hallmark, Harley-Davidson, Intel, JD Power, Liberty Mutual, M&M Mars, Office Depot, United Launch Alliance, and Whirlpool.
- Co-authored lean book *The Hitchhiker's Guide to Lean: Lessons from the Road*, the best-selling book the publisher ever produced.
- Sold the company in 2015

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Old Dutch Group, Riegelsville, PA 2003-Present
Founder

- Investment firm with active investments in both manufacturing and software companies, with exits up to 5x return.
- Example of investments include FEI, Cobra Motorcycle, Cobra Aero, Asseta, KaiNexus, Orion Fleet Intelligence, and over 10 more.
- Served on the *Board of Advisors* for startups KaiNexus, EggZack, and BizSlate.

IndustryWeek Magazine, Cleveland, OH 2011-2019
Contributing Editor

- Wrote a bi-monthly column titled *Lessons from the Road* on topics of lean transformation, leadership, and operational excellence.
- One of the longest-standing and followed authors in *IndustryWeek*.
- Preceded by a long-standing monthly column for *Assembly Magazine*.

DTE Energy, Chrysler, Harley-Davidson 1994-2001
Operations Leadership

- Various roles covering all aspects of operations including product development, production, quality, and logistics.
- Establish the DTE Energy Operating System with a focus on building executive engagement and growing an internal application team, resulting in a sustained system still in use after 18 years.
- Collaborated with multiple leaders to establish and deploy the Chrysler Operating System, which took the company from bottom to industry-leading profitability.

Education

Massachusetts Institute of Technology 1996-1998
MS, Mechanical Engineering
MS, Management
Leaders for Manufacturing Fellow
Thesis: *Implementing Lean Manufacturing Through Factory Design*

University of Michigan 1994-1996
MS, Mechanical Engineering
Chrysler Institute of Engineering Fellow

Lehigh University 1990-1994
BS, Mechanical Engineering
Honorary Societies: Tau Beta Pi, Pi Tau Sigma, Omicron Delta Kappa
Thesis: *Determination of Optimum Location of a Single-Point Chlorine Injection System for Macrobiofouling Control*

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Awards, Associations, and Activities

- Leadership Fellow Certification and Member, National Association of Corporate Directors, 2015
- Given over 200 speeches on leadership, culture, and transformation for a wide range of conferences
- Lecturer and mentor on entrepreneurship, Lehigh University, 2006-Present
- Eastern Pennsylvania's 40 Under 40, EPBJ, 2011
- Co-founder, Lehigh Valley Angel Investors, 2010-2015
- Entrepreneur in Residence, Lehigh University, 2006
- Detroit's 40 Under 40, Crain's, 2006
- Lehigh University Alumni Award, 2004
- National Diploma, United Soccer Coaches and D License, United States Soccer Federation

Personal

I reside in Bucks County, Pennsylvania with my wife (Jill) and 3 children (Emma, Jack, Ben). Much of my free time is spent reading, and coaching youth soccer. I have a passion for helping entrepreneurs at any stage of life, and never refuse a meeting from an entrepreneur looking for advice. All my career decisions have been based on both what I can learn from the experience, and from a desire to create positive and meaningful change for better performing organizations.

Online Profile

LinkedIn: <https://www.linkedin.com/in/jamieflinchbaugh>

Website: <http://jflinch.com>